

# Quasilinear Utility

## Definition (Quasilinear preferences)

Agents have **quasilinear preferences** in an  $n$ -player Bayesian game when the set of outcomes is

$$O = X \times \mathbb{R}^n$$

for a finite set  $X$ , and the utility of an agent  $i$  given joint type  $\theta$  is given by

$$u_i(o, \theta) = u_i(x, \theta) - f_i(p_i),$$

where  $o = (x, p)$  is an element of  $O$ ,  $u_i : X \times \Theta \mapsto \mathbb{R}$  is an arbitrary function and  $f_i : \mathbb{R} \mapsto \mathbb{R}$  is a strictly monotonically increasing function.

# Quasilinear utility

- $u_i(o, \theta) = u_i(x, \theta) - f_i(p_i)$
- We split the mechanism into a **choice rule** and a **payment rule**:
  - $x \in X$  is a discrete, non-monetary outcome
  - $p_i \in \mathbb{R}$  is a monetary payment (possibly negative) that agent  $i$  must make to the mechanism
- Implications:

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- What is  $f_i(p_i)$ ?

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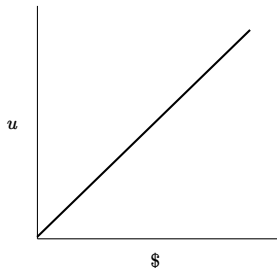
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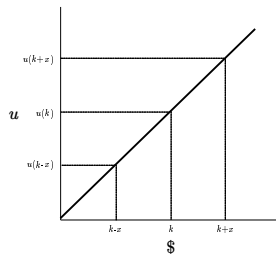
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  - Different amounts depending on the amount of money you already have
- How much is a gamble with an expected value of \$1 worth?
  - Possibly different amounts, depending on how risky it is

# Risk Neutrality

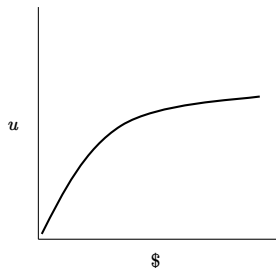


(a) Risk neutrality

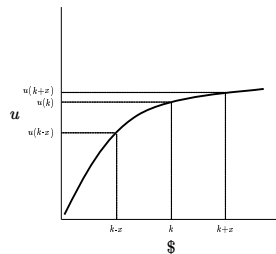


(b) Risk neutrality: fair lottery

# Risk Aversion

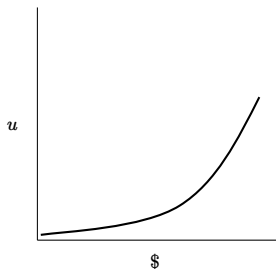


(c) Risk aversion

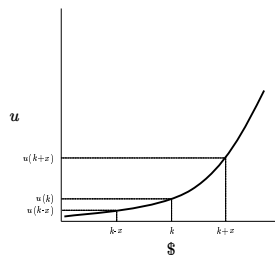


(d) Risk aversion: fair lottery

# Risk Seeking



(e) Risk seeking



(f) Risk seeking: fair lottery

# Quasilinear Mechanism

## Definition (Quasilinear mechanism)

A **mechanism in the quasilinear setting** (for a Bayesian game setting  $(N, O = X \times \mathbb{R}^n, \Theta, p, u)$ ) is a triple  $(A, \chi, p)$ , where

- $A = A_1 \times \cdots \times A_n$ , where  $A_i$  is the set of actions available to agent  $i \in N$ ,
- $\chi : A \mapsto \Pi(X)$  maps each action profile to a distribution over choices, and
- $p : A \mapsto \mathbb{R}^n$  maps each action profile to a payment for each agent.

# Direct Quasilinear Mechanism

## Definition (Direct quasilinear mechanism)

A **direct quasilinear mechanism** (for a Bayesian game setting  $(N, O = X \times \mathbb{R}^n, \Theta, p, u)$ ) is a pair  $(\chi, p)$ . It defines a standard mechanism in the quasilinear setting, where for each  $i$ ,  $A_i = \Theta_i$ .

## Definition (Conditional utility independence)

A Bayesian game exhibits **conditional utility independence** if for all agents  $i \in N$ , for all outcomes  $o \in O$  and for all pairs of joint types  $\theta$  and  $\theta' \in \Theta$  for which  $\theta_i = \theta'_i$ , it holds that  $u_i(o, \theta) = u_i(o, \theta')$ .

# Quasilinear Mechanisms with Conditional Utility Independence

- Given conditional utility independence, we can write  $i$ 's utility function as  $u_i(o, \theta_i)$ 
  - it does not depend on the other agents' types
- An agent's **valuation** for choice  $x \in X$ :  $v_i(x) = u_i(x, \theta_i)$ 
  - the maximum amount  $i$  would be willing to pay to get  $x$
  - in fact,  $i$  would be indifferent between keeping the money and getting  $x$
- Alternate definition of **direct mechanism**:
  - ask agents  $i$  to declare  $v_i(x)$  for each  $x \in X$
- Define  $\hat{v}_i$  as the valuation that agent  $i$  declares to such a direct mechanism
  - may be different from his true valuation  $v_i$
- Also define the tuples  $\hat{v}$ ,  $\hat{v}_{-i}$

# Truthfulness

## Definition (Truthfulness)

A quasilinear mechanism is **truthful** if it is direct and  $\forall i \forall v_i$ , agent  $i$ 's equilibrium strategy is to adopt the strategy  $\hat{v}_i = v_i$ .

- Our definition before, adapted for the quasilinear setting



# Efficiency

## Definition (Efficiency)

A quasilinear mechanism is **strictly Pareto efficient**, or just **efficient**, if in equilibrium it selects a choice  $x$  such that

$$\forall v \forall x', \sum_i v_i(x) \geq \sum_i v_i(x').$$

- An efficient mechanism selects the choice that maximizes the sum of agents' utilities, disregarding monetary payments.
- How is this related to Pareto efficiency from GT?

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- An efficient mechanism selects the choice that maximizes the sum of agents' utilities, disregarding monetary payments.
- How is this related to Pareto efficiency from GT?
  - if we include the mechanism as an agent, all Pareto-efficient outcomes involve the same choice (and different payments)
  - any outcome involving another choice is Pareto-dominated: some agents could make a side-payment to others such that all would prefer the swap

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- Called **economic efficiency** to distinguish from other (e.g., computational) notions
- Also called **social-welfare maximization**
- Note: defined in terms of true (not declared) valuations.

# Budget Balance

## Definition (Budget balance)

A quasilinear mechanism is **budget balanced** when

$$\forall v, \sum_i p_i(s(v)) = 0,$$

where  $s$  is the equilibrium strategy profile.

- regardless of the agents' types, the mechanism collects and disburses the same amount of money from and to the agents

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- regardless of the agents' types, the mechanism collects and disburses the same amount of money from and to the agents
- relaxed version: **weak budget balance**:

$$\forall v, \sum_i p_i(s(v)) \geq 0$$

- the mechanism never takes a loss, but it may make a profit

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- regardless of the agents' types, the mechanism collects and disburses the same amount of money from and to the agents
- Budget balance can be required to hold **ex ante**:

$$\mathbb{E}_v \sum_i p_i(s(v)) = 0$$

- the mechanism must break even or make a profit only on expectation

# Individual-Rationality

## Definition (*Ex interim* individual rationality)

A mechanism is **ex interim individual rational** when

$\forall i \forall v_i, \mathbb{E}_{v_{-i}|v_i} v_i(\chi(s_i(v_i), s_{-i}(v_{-i}))) - p_i(s_i(v_i), s_{-i}(v_{-i})) \geq 0$ ,  
where  $s$  is the equilibrium strategy profile.

- no agent loses by participating in the mechanism.
- *ex interim* because it holds for every possible valuation for agent  $i$ , but averages over the possible valuations of the other agents.

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- no agent loses by participating in the mechanism.
- *ex interim* because it holds for every possible valuation for agent  $i$ , but averages over the possible valuations of the other agents.

## Definition (*Ex post* individual rationality)

A mechanism is **ex post individual rational** when

$\forall i \forall v, v_i(\chi(s(v))) - p_i(s(v)) \geq 0$ , where  $s$  is the equilibrium strategy profile.



# Tractability

## Definition (Tractability)

A mechanism is **tractable** when  $\forall \hat{v}$ ,  $\chi(\hat{v})$  and  $p(\hat{v})$  can be computed in polynomial time.

- The mechanism is computationally feasible.

# Revenue Maximization

We can also add an objective function to our mechanism. One example: revenue maximization.

## Definition (Revenue maximization)

A mechanism is **revenue maximizing** when, among the set of functions  $\chi$  and  $p$  that satisfy the other constraints, the mechanism selects the  $\chi$  and  $p$  that maximize  $\mathbb{E}_\theta \sum_i p_i(s(\theta))$ , where  $s(\theta)$  denotes the agents' equilibrium strategy profile.

- The mechanism designer can choose among mechanisms that satisfy the desired constraints by adding an objective function such as revenue maximization.

# Revenue Minimization

- The mechanism may not be intended to make money.
- Budget balance may be impossible to satisfy.
- Set weak budget balance as a constraint and add the following objective.

## Definition (Revenue minimization)

A quasilinear mechanism is **revenue minimizing** when, among the set of functions  $\chi$  and  $p$  that satisfy the other constraints, the mechanism selects the  $\chi$  and  $p$  that minimize  $\max_v \sum_i p_i(s(v))$  in equilibrium, where  $s(v)$  denotes the agents' equilibrium strategy profile.

- Note: this considers the **worst case** over valuations; we could consider average case instead.

# Fairness

- Fairness is hard to define. What is fairer:
  - an outcome that fines all agents \$100 and makes a choice that all agents hate equally?
  - an outcome that charges all agents \$0 and makes a choice that some agents hate and some agents like?

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- Fairness is hard to define. What is fairer:
  - an outcome that fines all agents \$100 and makes a choice that all agents hate equally?
  - an outcome that charges all agents \$0 and makes a choice that some agents hate and some agents like?
- **Maxmin fairness**: make the least-happy agent the happiest.

## Definition (Maxmin fairness)

A quasilinear mechanism is **maxmin fair** when, among the set of functions  $\chi$  and  $p$  that satisfy the other constraints, the mechanism selects the  $\chi$  and  $p$  that maximize

$$\mathbb{E}_v \left[ \min_{i \in N} v_i(\chi(s(v))) - p_i(s(v)) \right],$$

where  $s(v)$  denotes the agents' equilibrium strategy profile.

# Price of Anarchy Minimization

- When an efficient mechanism is impossible, we may want to get as close as possible
- Minimize the **worst-case ratio** between optimal social welfare and the social welfare achieved by the given mechanism.

## Definition (Price-of-anarchy minimization)

A quasilinear mechanism **minimizes the price of anarchy** when, among the set of functions  $\chi$  and  $p$  that satisfy the other constraints, the mechanism selects the  $\chi$  and  $p$  that minimize

$$\max_{v \in V} \frac{\max_{x \in X} \sum_{i \in N} v_i(x)}{\sum_{i \in N} v_i(\chi(s(v)))},$$

where  $s(v)$  denotes the agents' equilibrium strategy profile in the *worst* equilibrium of the mechanism—i.e., the one in which  $\sum_{i \in N} v_i(\chi(s(v)))$  is the smallest.